

# FABIO MONTUORI

## CONTACTS

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## EDUCATION

Engineering  
Università degli Studi di Roma  
'La Sapienza', November 1989  
– November 1999  
Rome, Lazio, Italy

Faculty  
Liceo Classico "A. Torlonia",  
September 1984 – July 1989  
Avezzano, Abruzzi, Italy

## EMPLOYMENT

Head of Sectorial Insight &  
Supply Chain  
UniCredit, January 2013 –  
Present  
Milan, Lombardia, Italy  
Industries analysis and  
Marketing Intelligence

Business Development -  
Corporate Banking Ital...  
UniCredit, April 2011 –  
December 2012  
Milan, Lombardia, Italy  
Definition and development of  
new products in collaboration  
with the Product Lines.  
Definition of marketing  
strategies. Support to strategic  
business projects. Definition of  
service model.

Senior Consultant  
Value Team, January 2005 –  
April 2011  
Milan, Lombardia, Italy  
Program and Project  
Management of IT and  
business projects for financial  
institutions (UniCredit,  
Deutsche Bank, Intesa  
SanPaolo, Generali, etc.)

Webmarketing Manager  
Webegg, February 2000 –  
January 2005  
Milan, Lombardia, Italy  
Management of digital  
marketing initiatives to  
generate leads and monitor  
brand popularity and reputation

Owner  
Ermes Telematica e  
Comunicazioni, October 1995 –  
February 2000  
Avezzano, Abruzzi, Italy  
Founder, Managing Director  
and Business Developer of the  
first Internet Service Provider in  
Abruzzo

Software Designer  
Freelance, January 1988 –  
December 1996  
Rome  
Design and development of  
standalone and/or client-server  
software applications for small  
business operators,  
professionals, healthcare  
operators, etc.

# ACHIEVEMENTS

Attainments

October 1995 Founded Ermes Internet Service  
Provider

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